

MR. WAJIT R. SHAIKH

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PROFESSIONAL SUMMARY

Technical and results-driven professional with a strong foundation in Computer Science and Cyber Security, moving into academia to leverage industry expertise. Proven track record in delivery of technical presentations, curriculum alignment, and institutional collaboration, developed through engaging with over 300 engineering colleges. Adept at breaking down complex technical concepts—ranging from machine learning to cybersecurity—into engaging, student-centric lectures that bridge the gap between academic theory and real-world industry demands.

PROFESSIONAL EXPERIENCE

SHREEYASH COLLEGE OF ENGINEERING & TECH., CHH. SAMBHAJINAGAR

Lecturer | Jan 2026 – Present

- Deliver technical lectures, utilizing strong presentation and communication skills to effectively convey complex engineering and cybersecurity concepts.

P. E. S. COLLEGE OF ENGINEERING, CHH. SAMBHAJINAGAR

Programmer | July 2024 – January 2026

- Collaborate with faculty and students, providing technical solutions and streamlining operational workflows.
- Leverage strong problem-solving skills to maintain network administration and technical infrastructure.

DANGES ACADEMY, CHH. SAMBHAJINAGAR

Technical Head & CTO | June 2025 – Present

- Spearhead the technical and business strategy for the academy, aligning educational product offerings with market demands.
- Oversee the design, development, and deployment of the Danges Academy website, ensuring a seamless user experience to drive student acquisition.

GATETUTOR INFOEDGE PVT. LTD., PUNE

Business Development Executive | June 2023 – June 2024

- Successfully prospected, engaged, and negotiated with academic institutions, building a network of over 300 engineering colleges.
- Cultivated and maintained strategic B2B relationships with college directors, Training & Placement Officers (TPOs), and professors to integrate the GATETUTOR Web Application and Pre-placement Test solutions.
- Translated client feedback into actionable insights to improve service delivery and product adoption.

HOSTEL RECTOR

August 2024 - January 2026

P. E. S. College of Engineering, Aurangabad.

QUALITY INSPECTION ENGINEER

March 2023 - May 2023

Dhoot Transmission PVT. LTD. Aurangabad

EDUCATION

M-TECH

Computer Science & Engineering (Cyber Security)

Pursuing

P. E. S. College of Engineering, Aurangabad.

B-TECH

2023

Computer Science & Engineering

8.10/10 CGPA

P. E. S. College of Engineering, Aurangabad.

DIPLOMA

2019

Computer Engineering

68.60%

Government Polytechnic, Jintur.

SSC

2016

Shreemati Laxmibai Dhenkare Madhyamik Vidhyalaya, Fattepur.

88.60%

RESEARCH PAPER

- **Custom Honeypot For SSH and Telnet Intrusion Detection:** 2025
A Comprehensive Review
IJEDR, ISSN: 2321-9939
- **Security & Privacy Implications of Malicious Third-Party Party** 2025
Alexa Skills: A Case Study on Voice-Based Phishing Attacks
JETIR, ISSN: 2349-5162
- **Krushni Sarthi Android Application** 2022
IJARIIE, Paper ID- 18938.

CERTIFICATIONS

- **AI-Data Scientist** 17 FEB. 2025
Acharya Chanakya Kaushalya Vikas Kendra
- **Machine Learning Engineer** 15 FEB. 2022
Symbiosis Skills And Professional University, Pune. to 15 FEB. 2023

PROJECTS

- Custom Honeypot For SSH and Telnet Intrusion Detection
- Danges Academy Website
- GateTutor Web Application
- Krushi Sarthi Android Application
- Preplacement Test Web Application

CORE COMPETENCIES & SKILLS

- **Business & Strategy:** B2B Sales, Client Relationship Management, Strategic Partnerships, Marketing, Problem Solving, Prompt Engineering.
- **Technical Asset:** Machine Learning, Python, SQL, AWS & Moodle Cloud, Linux & Network Administration.
- **Design & Digital:** UI/UX & Frontend, Figma & Canva Designing, Web & Android Development.

DECLARATION

I hereby confirm that all the details furnished above are authentic and accurate to the best of my belief.